

The Art Of Winning Grants



The Grant Readiness Self Test

Is your organization ready for grants?

- Evaluate if your organization to determine the current status and level of grant readiness, an essential step before grant writing!
- Basic criteria you need to consider:
 - OFFICIAL STATUS
 - SOURCES OF FUNDING
 - SERVING CLIENTS
 - LONGEVITY

Is your organization ready for grants?

- Do you have an official status? What is it?
- Do you have several different sources of funding in your organization (multi source financing)?
- Is your program up and running? Are you serving clients? Is there a real need for your services?
- Have you been operating and serving for at least few months, ideally 2 plus years?

Is your organization ready for grants?

NO:

Wait, do not apply. You are not ready to apply for grants YET. Focus on developing the 4 grant readiness criteria. Set up your legal entity and processes. Work on diversifying your funding sources, develop programs which you offer to your clients. You will get there.

YES:

You are moving in the right direction. You can start learning to apply for grant funding. Keep working and look for funding that matches your mission and goals.

Grant Readiness Self Test

BONUS 1: WORKSHEET GRANT READINESS SELF TEST

Winning a grant means a lot of responsibility. Do you want to know if you are ready?

Grant readiness means you have capacity: to plan, to research, to write an application, to apply, to win, to carry out, to manage and to report grant project results successfully.

Read through the following questions and tick each box if the answer to the question is “yes”.

Review your answers. If you find some weaknesses, you are in a good place. We have to know what we need to improve in order to grow. But, chances are, you replied “yes” to more than 4 of these questions and that means, you are ready!

Grant Readiness Self Test

BONUS 1: WORKSHEET

GRANT READINESS SELF TEST

- ☐ Is your organization incorporated within your country's law? This means, do you have a legal entity somewhere?
- ☐ Is the purpose of your organization common good? Things like education, social welfare, human rights, etc..?
- ☐ Do you know what areas of your work you want to develop?
- ☐ Does your organization have some experience organizing some programs beneficial to others, nature, our society or the planet?
- ☐ Do you keep track or have some sense of how many clients you have served?
- ☐ Do you have a website or social media account?
- ☐ Do you reflect on your work once at a time?
- ☐ Do you have some sort of a budget, even if simple? Or do you have volunteers who are helping you do the work? Friends? You? Simply someone ready to work?
- ☐ Do you run accounting records?